

### **Beginning A Conversation With Guests:**

- 1. Look around and identify people you don't recognize.
- 2. Go over to them and introduce yourself, and tell them who you are (For example, "Hello, my name is X and I'm one of the church members here."
- 3. Ask the names of everyone in their group, and repeat their names back as you say hello to each one.
- 4. Begin a conversation using one of the Conversation Seeds provided in this guide, or create some of your own.
- 5. Before ending the conversation, make sure they know they can ask you if they need anything, or have any questions.
- 6. Make sure to greet them again every following night that they come.

#### **Trifecta of Positive Guest Interactions:**

(Use these three pointers when having conversations with guests)

## 1. Use Positive Body Language

- 1. Maintain an open posture with uncrossed arms and hands out of pocket
- 2. Make eye contact consistently
- 3. Speak using your hands and allow the palms of your hands to be seen

#### 2. Show Genuine Interest

- 1. Ask open-ended questions that encourage detailed responses
- 2. Focus on the guest by limiting self-talk
- 3. Remember details shared by the guest for future conversations

# 3. Participate in Active Listening

- 1. Provide visual cues to show you're listening, such as nodding or smiling
- 2. Paraphrase or summarize what you've heard, and ask follow-up questions to show you've been paying attention
- 3. Eliminate distractions and avoid interrupting the speaker

#### **Conversation Seeds:**

- "We're so glad you could join us for Vacation Bible School this week! Have you attended an event like this before?"
- "Welcome to Vacation Bible School! How did you hear about our event?"
- "It's great to have you here! What made you decide to come to Vacation Bible School?"
- "I've really been enjoying the skits! What was your favorite one so far?"
- "Where do you think the skits are going, and how do you think they'll end?"
- "What have you enjoyed the most about VBS so far?
- "The kids seem to be having a great time, don't they? Do you have any kids participating?"
- "Have you had a chance to meet Ken Tucky yet?"
- "We really have a lot of great volunteers putting on this VBS! Have you had a chance to meet many of them yet?"
- "It's such a beautiful evening for our Vacation Bible School! How has your day been going so far?"
- "I love the positive energy at Vacation Bible School. Do you have any other fun plans for the rest of the summer?"
- "I find the stories and lessons we're sharing this week so inspiring. Have any stood out to you?"

Create some of your own Conversation Seeds: